1. Workshop Context

Horizon 2020 commenced in January 2014 as the new Framework Programme to implement research and innovation with funds of €80 billion from 2014 - 2020.

Horizon 2020 addresses all research and innovation funding that was previously provided through the Framework Programmes for Research and Technical Development (e.g. FP7), Competitiveness and Innovation Programme (CIP) and European Institute of Innovation and Technology.

Three main priorities:

- **Excellence Science** – Research Infrastructures, Marie Curie (Mobility Grants)
- **Leadership in Enabling and Industrial Technologies (LEIT)** – Components & Systems, Advanced Computing, Future Internet, Content Technologies and Information Management, Robotics, Micro and Nano-electronics and photonics
- **Societal Challenges** – Health, Food Security & Agriculture, Energy, Transport, Climate action and Environment, Innovation and reflective Societies and Secure Societies

The Ministry of Communications, and Information Technology, as the IST-Africa Initiative partner in Ethiopia, organised the IST-Africa Horizon 2020 Workshop in Hilton, Addis Ababa on 21 November 2016. All relevant stakeholders were invited to participate to raise awareness of the opportunity for research cooperation at international level.

This workshop was specifically focused on **ICT-39 International partnership building in low and middle-income countries** with a deadline of 25 April 2017. The aim is to launch a set of targeted collaborative Innovation Actions addressing the requirements of end-user communities in developing countries. Specific technological targets could include for example co-design, adaptation, demonstration and validation (e.g. pilots) of ICT related research and innovation in relevant thematic areas addressed by Horizon 2020 including Content Technologies and Societal Challenges.

Activities under this objective should be led by a clearly defined **user need/market opportunity** for the technology being adapted; they should in particular include requirements of developing countries, and where possible, have the potential for wider impact by involving a number of countries from the same region. Proposals should be submitted by a complementary partnership with a particular focus on the participation of relevant developing country innovation stakeholders and end-user community representatives (e.g. relevant public, private, education and research, and societal sector organisations, Innovation Spaces and Living Labs).

The workshop was well attended with participants representing: Addis Ababa University (School of Engineering, Computer Science Dept, School of Information Sciences; IT Doctoral Program); Arbaminch University (Engineering), Bahir Dar University (Centre for ICT4D),
Mekelle University (Institute of Technology, School of Informatics, School of Electrical Engineering) and Jimma University (School of electronic and computer engineering).

Each organisation presented their current research capacity and areas of most interest for International Cooperation. This knowledge exchange at national level was very interesting for the participants as they were able to identify potential synergies in relation to future research.

Areas of thematic research interest where ICT can be applied as a horizontal enabler included eHealth/mHealth. Green ICT (Manufacturing), eAgriculture, Education, eGovernment, Transport (Schedules, Automated transportation delivery), Wildlife monitoring, and Tourism.

2. Workshop Report

2.1 Introduction

Senait Berihu thanked the participants for coming and invited H.E. Mr Getachew Negash, State Minister, Ministry of Communications and Information Technology to provide the Welcome Address.

On behalf of Federal Democratic Republic of Ethiopia Ministry of Communication and Information Technology H.E. Mr Getachew Negash outlined his great pleasure and joy to welcome the participants to the IST-Africa Horizon 2020 training workshop designed to share the commitment of our Ministry to ICT research and development.

H.E. Mr Getachew Negash highlighted the relevance of this workshop, as it provides the appropriate focus at a time when the Government through the Ministry of Communication & Information Technology is aggressively undertaking ICT initiatives at a national level to make the public service responsive to the needs of the country and its citizens.

H.E. Mr Getachew Negash highlighted that the Ethiopian Government has acknowledged the tremendous effect of ICT in boosting the national development effort. As a result it has made the development of information and communication technologies (ICTs) one of its strategic priorities in which development of ICT Research and Development strategy has taken the ICT R&D activities one step forward. This strategy is basically being used as a reference to identify different thematic areas in ICT and it would provide research grants to public universities.

H.E. Mr Getachew Negash emphasised that research and development is critical for accelerating economic development in all the newly industrializing countries. It is even more critical in the developing countries where currently the culture of research is still evolving.
IST-Africa is a strategic collaboration between IIMC (Ireland) and Ministries and National Councils responsible for Information Society, Science, Technology and Innovation adoption policy and research in 19 African Countries which is supported by European Commission and African Union Commission and co-funded under Horizon 2020.

MCIT became the IST-Africa partner in Ethiopia in 2013 and has promoted Ethiopian research capacity in various workshops and conferences held in different countries. As an output of previous Horizon 2020 training workshops held in Addis Ababa, Ethiopia is involved in 8 Horizon 2020 projects to date including participation of Ministry of Communications and Information Technology, University of Gondar, Jimma University, Bahir Dar University, Addis Ababa University and Mekelle University. This is a significant success for both IST-Africa and Ethiopia as a country.

H.E. Mr Getachew Negash highlighted that this workshop is, therefore, very important in the context of the ICT-39-2017 Call which closes in April 2017 as it provides an opportunity for researchers from Ethiopia to look at Innovation Actions that can be generated in the context of Horizon 2020 Calls. H.E. Mr Getachew Negash thanked the workshop organisers for the contributions they are making to the development of the ICT in Ethiopia. He also emphasised that the Ministry is ready and willing to support organisations interested in collaborating under Horizon 2020.

To wrap up H.E. Mr Getachew Negash reiterated that this workshop is highly imperative as it will help the Ministry to facilitate the participation of relevant stakeholders in Innovation Actions as well as supporting sustainability and realization of ICT endeavourers. In addition to this, it can also be taken as a golden opportunity for Ethiopian researchers to gather valuable information and ideas from the other participants that may allow, at the end of the day, all participants to gain and capitalize common understanding, enough knowledge and shared experience about the Horizon 2020. He encouraged the participants to actively participate in the course of discussions during the workshop and declared the workshop open.

Senait introduced Dr Fekade Gatahun, IT Doctoral Program, Addis Ababa University as the session moderator. Dr Fekade welcomed the participants and invited them to ask questions and request clarifications during the day. Dr Fekade invited Miriam Cunningham, IIMC / IST-Africa to introduce IST-Africa and Horizon 2020.

**Overview of IST-Africa Initiative**

Miriam thanked MCIT for hosting this knowledge exchange workshop and encouraged the participants to ask questions, share knowledge and showcase research capacity in Ethiopia during this interactive workshop. Miriam highlighted the importance to leverage the opportunity of ICT-39 as a dedicated Call focused on Africa to address relevant issues on the ground in Ethiopia and other Sub-Saharan African countries. Ethiopia had a very good track record in
FP7 and is making excellent progress in Horizon 2020 including participation in three projects funded under ICT-39-2015.

Miriam provided a brief overview of the IST-Africa Initiative, which was founded in 2002 by IIMC, Ireland and has now grown into a strategic partnership with Ministries and National Councils responsible for Information Society, ICT and/or Innovation in 18 African Member States¹. IST-Africa is supported by the European Commission and African Union Commission, with co-funding under Horizon 2020.

The IST-Africa Initiative facilitates and supports:

- Strategic engagement with Africa focused on International Research, Innovation and Policy Cooperation;
- Knowledge sharing, capacity building and skills transfer between IST-Africa Partner Countries;
- Collaborative Innovation, Entrepreneurship and Adoption of Living Labs Methodologies;
- ICT and Innovation aspects of the Africa - EU Strategic Partnership;
- Awareness of African Research Capacity, cross-border cooperation and participation in Horizon 2020
- Establishment of National Contact Points in IST-Africa partner countries

MCIT is gathering intelligence in cooperation with national stakeholders in relation to the state of research and innovation in Ethiopia. MCIT leverages the IST-Africa Initiative to actively promote the national research community through:

- Presentations at International events of research capacity and national priorities
- Compiling a chapter on Ethiopia as part of the overall IST-Africa Study on ICT Initiatives and Research capacity; Innovation Spaces and Living Labs; and Bilateral and Multilateral Cooperation
- Publishing articles on ongoing and emerging ICT and Innovation activities in Ethiopia on the IST-Africa portal and in the Newsletter

¹ IST-Africa partners: IIMC International Information Management Corporation Limited ("IIMC", Ireland); Ministry of Transport and Communications ("MTC", Botswana); Ministere de l'Enseignement Superieur et de la Recherche Scientifique ("MESRS", Burundi); Agence Nationale des Technologies de l'Information et de la Communication ("ANTIC", Cameroon); Ministry of Communications and Information Technology ("MCIT", Egypt); Ministry of Communication and Information Technology ("MCIT", Ethiopia); Ministry of Education, Science and Technology ("MOEST", Kenya); Ministry of Communications, Science and Technology ("MCST-L", Lesotho); National Commission for Science and Technology ("NCST", Malawi); National Computer Board ("NCB", Mauritius); Instituto Nacional de Tecnologias de Informacao e Comunicacao ("INTIC", Mozambique); National Commission on Research, Science and Technology ("NCRST", Namibia); Ministère de l'Enseignement Supérieur et de la Recherche ("MESR", Senegal); Department of Science and Technology ("DST", South Africa); Ministry of Information Communication Technology ("MICT-S", Swaziland); Tanzania Commission for Science and Technology ("COSTECH", Tanzania); Ministere de l'Enseignement Supérieur et de la Recherche Scientifique ("MHESR", Tunisia) and Uganda National Council for Science and Technology ("UNCST", Uganda).
- Raising awareness of upcoming Calls for Proposals and international funding opportunities
- Assists institutions in preparing for new opportunities such as Horizon 2020
- Raises awareness of activities being undertaken in other African countries
- Supporting the publishing of Organisational profiles on IST-Africa portal to raise awareness of activities in wider community
- Having access to IST-Africa Network including Ministries and National Councils in 17 African Countries to share knowledge, experiences and success stories
- Having a first-hand experience of what is involved in being part of International funded activities under the European Framework Programme.

Miriam invited the participants to review the chapters on Ethiopia and provide MCIT with updates to be included in future publications to ensure that it reflects the current situation, research capacity and track record within departments in national institutions. It is important to identify previous research that can be leveraged in future projects and why it would be beneficial as evidence of relevance and knowledge of the state-of-the-art in a national and regional context.

Miriam provided an overview of knowledge resources on the IST-Africa portal including access to up to date information on Horizon 2020\(^2\) (Work Programmes, Guides to Calls for Proposals); Project Repository\(^3\) to identify previously funded projects as contributions to the state of the art in specific domains; Organisational repository\(^4\) to identify potential partners and previous projects that they have been involved; Country profile section to highlight ongoing activities at national level and Paper Repository\(^5\) with open access to papers published through the IST-Africa conference from 2006 which is one of the largest African focused paper repositories. IST-Africa reference documents\(^6\) that should be leveraged in the context of ICT-39 proposal generation include:

- IST-Africa Guide to National ICT Initiatives and Research Capacity, January 2016, Published by IIMC, ISBN No: 978-1-905824-47-2, which provides Insight into environment, ICT initiatives, research and innovation priorities and capacity;
- IST-Africa Report on Innovation Spaces and Living Labs, January 2016, Published by IIMC, ISBN No: 978-1-905824-49-6, which provides a mapping of operational Innovation Spaces and Living Labs supporting ICT and Innovation related activities in IST-Africa partner countries;

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\(^3\) [http://www.ist-africa.org/home/default.asp?page=project-search](http://www.ist-africa.org/home/default.asp?page=project-search)


\(^6\) [http://www.ist-africa.org/home/default.asp?page=reports](http://www.ist-africa.org/home/default.asp?page=reports)
an Overview of ICT and Innovation related activities supported through bilateral and multilateral cooperation in IST-Africa partner countries

- Horizon 2002 Guides

Participants were encouraged to visit the IST-Africa portal, download relevant papers and reports and contribute to national chapters in future reports. Miriam also encouraged the participants to complete and return their updated organisational profile to MCIT for publication on the IST-Africa portal that reflects up to date research capacity and track record. It is important to frame this in the context of Collaborative Research. Paul encouraged the participants to use co-design methodologies when designing solutions for national priorities and challenges. It is important to break down silos of knowledge within and between institutions in Ethiopia to strengthen capacity.

Miriam invited the participants to share the Call for Papers for IST-Africa 2017 to showcase research and innovation being undertaken at national level. There are three opportunities to make presentations during IST-Africa 2017 - a) publish research results from ongoing and completed projects; b) write a case study on ongoing activities within a specific domain and c) make an oral presentation if the project results are not sufficiently developed for paper publication at this stage. Participants were requested to raise awareness among their networks and institutions to take advantage of this opportunity.

Miriam summarised the impact that has been achieved through IST-Africa as including an increase in African participation under FP7 and Horizon 2020 across IST-Africa partner countries; increase in the level of international research publications from Africa and about Africa through the IST-Africa conference proceedings; knowledge sharing between Europe and Africa as well as within Africa; actively supporting policy dialogue between European Commission, African Union Commission and other key stakeholders; providing evidence to support African-focused Calls for Proposals under Horizon 2020 including ICT-39 Call; access to knowledge repositories and reports and showcasing African research and innovation context and research and innovation potential and provides an effective research collaboration support framework.

During FP7, over €171.5 million in research funding was received across 45 African Member States.

7 http://www.ist-africa.org/home/default.asp?page=horizon2020
8 http://www.ist-africa.org/home/default.asp?page=reports
9 http://www.ist-africa.org/Conference2017
Ethiopian organisations were involved in 23 FP7 projects across a wide variety of thematic areas, which brought €3.7 million in research funding into Ethiopian institutions:

**ICT (2):**
- IST-Africa 2012-13 (2011-2014) (Ministry of Science and Technology) Coordination and support action;

**Environment (8):**
- AEGOS (2008-2011) (Geological Survey of Ethiopia) Coordination and support action;
- AGRICAB (2011-2015) (Geosas Consulting Service PLC) Collaborative project;
Production Youth Association, Wubet le Arba Minch Micro and Small Scale Trade and Industry Association, Arba Mi) Collaborative project;

- CLUVA (2010-2013) (Addis Ababa University) Collaborative project;
- WAHARA (2011-2016) (Mekelle University) Collaborative project;
- WHATER (2011-2015) (Arbaminch University*AMU) Collaborative project;

**Health** (5):

- AfriCoLeish (2013-2016) (University of Gondar) Small or medium-scale focused research project;
- EMERALD (2012-2017) (Addis Ababa University) SICA;
- EVAL-HEALTH (2011-2014) (Union Africane) Collaborative project;
- REACHOUT (2013-2018) (Ministry of Health) SICA;
- SURE (2009-2014) (Ethiopian Health and Nutrition Research Institute) Collaborative project;

**Space** (2):

- ISAC (2011 – 2013) (Geosas Consulting Service PLC) Collaborative project

**Socio-economic Sciences and Humanities** (3):


**Horizon 2020**

IST-Africa actively encouraged participation of African institutions in relevant calls under Horizon 2020, including (but not exclusively) those focused on Africa. IST-Africa provided evidence to justify €25 million for African-focused research and innovation cooperation under LEIT (ICT-39-2015 & ICT-39-2017). The ICT-39-2015 Call for proposals was very successful with 45 proposals submitted (194 participations from Africa – 78% from IST-Africa partner countries) of which 23 proposals were scored over threshold. Within the funding envelope for ICT-39-2015, four projects were selected for funding (2 Health-related, land tenure, IoT) with 11 African countries of which 6 IST-Africa partner countries participating in all 4 projects: Ethiopia (3), Kenya (2), Cameroon (1), Malawi (1), South Africa (1) and Senegal (1).
As at November 2015, there were 107 participants from 25 African MS in 48 H2020 Projects bringing research funding of €17 million into African research institutions in the first year of Horizon 2020. To date there has been 185 participations from 31 African Member States. The diagram below provides an overview of participation in Horizon 2020 projects from IST-Africa partner countries.

Ethiopia has a very good track record to date in Horizon 2020 with participation in eight projects to date, which will bring €860,000 in research and innovation funding for Ethiopian organisations:

**ICT (4):**
- mHealth4Afrika (2015 – 2018) (University of Gondar) Research and Innovation Action;
- DMC-MALVEC (2016 – 2020) (Jimma University) Research and Innovation Action;
- its4land (2016 – 2020) (Bahir Dar University) Research and Innovation Action;

**Inclusive and Reflective Societies (1) RINEA (2015 – 2018) (African Union) Coordination and Support Action:**

**Water (2):**
- WATERSPOUTT (2016 – 2020) (Mekelle University) Research and Innovation Action;


Miriam highlighted the importance for African researchers to drive the co-creation of proposals based on African end user requirements in the context of the ICT-39-2017. She invited the
participants who do not currently have profiles on the IST-Africa portal to sent an updated profile to MCIT for publication and access the depth of knowledge available online.

2.2 Introduction to Horizon 2020

Dr Leulseged Alemie, Director, Capacity Building, Ministry of Communications and Information Technology, presented Horizon 2020\textsuperscript{10}, which is the new European Framework Programme for Research and Innovation for 2014 – 2020, with funding of €80 billion. It is one of the largest research programmes and is open to participation from legal entities involved in research around the world.

Horizon 2020 addresses all research and innovation funding previously provided by FP7 Framework Programme, Competitiveness and Innovation Programme (CIP) and European Institute of Innovation and Technology. There is a stronger focus on societal challenges and Innovation.

Dr Leulseged highlighted that Horizon 2020 is focused on global challenges open to International cooperation. African research institutions can participate as part of International Consortia with partners from Europe to apply for funding as part of an international project (with partners from 3 European Countries) addressing the challenges published in the Work Programme. ICT-39 is a specific call focused on collaboration between Africa and Europe. There are a lot of resources available to support institutions to prepare proposals on the IST-Africa portal\textsuperscript{11} - access to Work Programmes, Guides to proposals under 2016 and 2017 as well as the European Commission Participants Portal\textsuperscript{12} and Horizon 2020\textsuperscript{13}

Horizon 2020 Structure

- **Excellent science (Total Budget of €24.4 billion, ICT Budget c €4 billion)**
  
  Focus on World class Science as the foundation of tomorrow's technologies, jobs and wellbeing, need to develop, attract and retain research talent

  1. The European Research Council (€13.1 billion)
  2. Future and Emerging Technologies (€2.7 billion)
  3. Marie Sklodowska-Curie actions on training and career development (€6.2 billion)
  4. European research infrastructures (including eInfrastructures) (€2.5 billion)


\textsuperscript{12}[http://ec.europa.eu/research/ists/](http://ec.europa.eu/research/ists/)

\textsuperscript{13}Horizon 2020 website [http://ec.europa.eu/research/horizon2020](http://ec.europa.eu/research/horizon2020)
II Industrial leadership (Total Budget of €17 billion, ICT Budget c €8 billion)

Focus on strategic investments in key technologies underpin innovation across existing and emerging sectors and support innovative SMEs to create growth and jobs

1. Leadership in enabling and industrial technologies (€13.6 billion)
2. Access to risk finance (€2.8 billion)
3. Innovation in SMEs (€6.2 billion)

III Societal challenges (Total Budget of 29.7 billion, ICT Budget c €4 billion)

Focused on Innovation addressing societal challenges, breakthrough solutions coming from multi-disciplinary collaborations including social sciences and humanities, promising solutions that can be tested, demonstrated and scaled up

1. Health, demographic change and wellbeing (€7.47 billion)
2. Food security, sustainable agriculture, marine research & the bio-economy (€3.85 billion)
3. Secure, clean and efficient energy (€5.93 billion)
4. Smart, green and integrated transport (€6.33 billion)
5. Climate action, resource efficiency and raw materials (€3.08 billion)
6. Inclusive and reflective societies (€1.3 billion)
7. Secure Societies (€1.69 billion)

Dr Leulseged summarised differences between FP7 (which finished in 2013) and H2020 (which runs from 2014 - 2020):

- H2020 is more holistic in focus addressing all research and innovation funding with a stronger focus on Societal Challenges and Innovation
- Work Programme Structure - Under H2020 Work Programmes (WP) are published for a two year duration to allow stakeholders to plan proposal design sufficiently in advance. Each thematic areas has its own Work Programme but ICT is a horizontal component within Societal Challenges, LEIT and Excellent Science The Work Programmes for 2016 – 2017 Calls for each thematic area were published on 14 October 2015 and updated on 25 July 2016.
- Funding Levels - under H2020 organisations receive up to 100% reimbursement of costs for research activities (Research and Innovation Grants) and up to 100% reimbursement of costs for Grants for Innovation (large scale pilots to prepare for commercialisation) for not-for-profit entities and 70% reimbursement of costs for for-profit entities.
- H2020 Funding Instruments: **Grants for Research and Innovation** (new knowledge, applied research, technology development and integration, testing and validation on a small scale prototype); **Grants for Innovation** (closer to market, prototyping, testing, demonstrating, piloting, large-scale product validation and market replication); **Grants for**
coordination and support action (do not undertake research, support coordination of research and activities to the Programme)

- Indirect Costs (Overheads) - Under FP7 there were different levels of reimbursement of overheads depending on the instrument and organisational type. Under H2020, there is now a flat rate of 25% reimbursement of direct costs as a contribution towards overheads.

- No Negotiation phase in H2020: proposals are now judged as submitted (no timeframe for improvements, changes in partners or budget). As a result if there are inconsistencies, budgetary problems or insufficient justification of the approach, the proposal will receive a lower score and unlikely to be funded. It is critical that all partners are sure that they can undertake the project work and have the necessary internal support when submitting the proposal as part of a consortia.

- Proposal Structure & Page Length: Each funding instrument has a specific proposal template that needs to be followed. Part B is now divided into 2 sections for upload via the Participants portal - Section 1 - 3 (Excellence, Impact, Implementation) and Section 4 & 5 (Members of the Consortium, Ethics and Security). There is a fixed number of pages for each instrument - Research and Innovation (Part B Section 1 - 3) max of 70 pages, CSA - max of 50 pages. If the proposal is longer than the allowed pages, the extra pages are marked in red and are not considered in the evaluation process.

2.3 Snap Shot of Societal Challenges and LEIT in Horizon 2020

Dr Leulseged provided a brief snap shot of research areas for cooperation under Societal Challenges Work Programmes and Leadership in Enabling Technologies and Industrial Technologies (LEIT) Work Programme. Each area has a separate Work Programme that provides the details for each specific call, deadline, instruments open for submission.

Due to the high number of Work Programmes and the short timeframe for Calls in some thematic areas, IST-Africa has prepared a Guide to 2016 Calls for Proposals and Guide for 2017 Calls for Proposals in Horizon 2020. This guide lists each thematic area, deadlines and links to the Participants portal for more detailed information. It can be downloaded from


IST-Africa has a specific section focused on Horizon 2020, which provides links to all the Work Programme - Marie Curie, Infrastructures, Societal Challenges (Health, Food Security and Agriculture, Energy, Transport, Climate action and Environment, Inclusive and Reflective Societies; Secure Societies) and LEIT.

Leadership in Enabling Technologies and Industrial Technologies (LEIT) incorporates six main areas:

1. Components and systems (Smart embedded components and systems, micro-nano-bio systems, organic electronics, large area integration, technologies for IoT, smart integrated systems, systems of systems and complex system engineering)
2. Advanced Computing (Processor and system architecture, interconnect and data localization technologies, parallel computing and simulation software)
3. Future Internet (Networks, software and services, cloud computing, cyber security, privacy and trust, wireless communication and all optical networks, immersive interactive multimedia and connected enterprise)
4. Content technologies and information management (Technologies for language, learning, interaction, digital preservation, content access and analytics; advanced data mining, machine learning, statistical analysis and visual computing, big data technologies)
5. Robotics (Service robotics, cognitive systems, advanced interfaces, smart spaces and sentient machines)
6. Key Enabling Technologies: Micro-nano-electronics and photonics (Design, advanced processes, pilot lines for fabrication, production technologies and demonstration actions to validate technology developments and innovative business models)

Societal Challenges fits under eight areas:

1. Health, demographic change and wellbeing (e-health, self management of health, improved diagnostics, improved surveillance, health data collection, active ageing, assisted living;)
2. Food security, sustainable agriculture, marine research & the bio-economy
3. Secure, clean and efficient energy (Smart cities; Energy efficient buildings; smart electricity grids; smart metering)
4. Smart, green and integrated transport (Smart transport equipment, infrastructures and services; innovative transport management systems; safety aspects)
5. Climate action, Environment, resource efficiency and raw materials (ICT for increased resource efficiency; earth observation and monitoring)
6. Inclusive, innovative and reflective societies (Digital inclusion; social innovation platforms; e-government services; e-skills and e-learning; e-culture) and
7. Secure societies (Cyber security; ensuring privacy and protection of human rights on-line)

ICT will be incorporated across the three main pillars

- Excellent Science
- Industrial Leadership
- Societal Challenges
2.4 ICT-39

Miriam Cunningham, IIMC/IST-Africa presented the ICT-39-2017 Call, which closes on 25 April 2017. This call provides a unique opportunity for African institutions undertaking Research and Innovation to co-design an Innovation Action based on addressing end-user requirements in low and middle-income countries in sub-Saharan Africa in cooperation with European partners.

The aim of ICT-39-2017 is to launch a set of targeted Innovation Actions addressing the requirements of end-user communities in developing countries. Specific technological targets could include for example co-design, adaptation, demonstration and validation (e.g. pilots) of ICT related research and innovation in relevant thematic areas addressed by Horizon 2020 including Content Technologies and Societal Challenges.

Activities under this objective should be led by a clearly defined user need/market opportunity for the technology being adapted; they should in particular include requirements of developing countries, and where possible, have the potential for wider impact by involving a number of countries from the same region. Proposals should be submitted by a complementary partnership with a particular focus on the participation of relevant developing country innovation stakeholders and end-user community representatives (e.g. relevant public, private, education and research, and societal sector organisations, Innovation Spaces and Living Labs).

The expected impacts include:

- Development of relevant technology responding to specific needs and conditions of the target country.
- Reinforced international dimension of the ICT and Innovation aspects of Horizon 2020 and a higher level of international cooperation with low and middle income countries in ICT R&D and Innovation, focusing on areas that are beneficial to the target countries/region.

Miriam highlighted that Innovation Actions are focused on technological improvements/adaptations as well as innovative service creation based on existing technologies. Activities should be led by a clearly defined user need/market opportunity for the technology being adapted based on requirements of sub-Saharan African countries identified through co-design.

- Innovation Actions have limited research and development, focused on adaptation of existing technology.
- It is expected that any research related to the challenge to be addressed and understanding of the state of the art in the thematic area is already undertaken and demonstrated in the proposal submitted.
- Since demonstration and market validation is the primary focus of an Innovation Action, the consortium must demonstrate relevant links with end-user communities who will be involved.
in the validation process and this needs to be clearly demonstrated in the proposal submitted.

- Important to identify a project focus that is relevant in a number of African countries from the same region with a sustainability plan for wider roll out following successful validation and project funding.

Proposals should feature an explicit element exploring technology adoption, through understanding and evaluating behavioural responses to the introduction of new technologies in different regional settings. Societal and gender issues will be taken into account.

Miriam outlined that based on the focus of this call it will be necessary to ensure that there are multidisciplinary teams – thematic experts in the target domain as well as ICT experts.

Based on a number of African countries being involved, it is also necessary to co-design a proposal that addresses a common challenge at national level that can be validated in a number of scenarios in the different countries.

Horizon 2020 proposals are submitted by consortia, which brings together necessary complementary expertise to address the project focus from Africa and Europe. It is a requirement of the funding instrument that there is a minimum of 3 European partners from 3 different Member States in addition to the relevant African partners.

Horizon 2020 projects are based on a grant to the legal entity who is the partner providing reimbursement of actual costs (personnel rates from payroll, necessary equipment and travel).

Based on group work undertaken key priority areas identified by the researchers included eHealth, ICT for Green Manufacturing and eAgriculture. The participants worked in smaller groups to identify:

- Who are the end-user needs for each of the specific thematic areas short-listed – bearing in mind that this is a innovation action?
- Who are the key stakeholders that should be consulted (e.g. public, private, education and research and societal sector organisations) for each of the short listed thematic areas?
- Who are the key stakeholders that could undertake the project work and what work exactly could they do?
- What other African countries should be involved in addition to the necessary European countries and why?
- What European organisations has your organisation already engaging with in relation to the thematic areas selected?
The participants found this brainstorming and moderated group work to be very interesting in visualising how to start to prepare a proposal.

In the context of identifying relevant African countries and institutions Miriam presented research undertaken by IST-Africa (IST-Africa Guide to National ICT Initiatives and Research Capacity, January 2016, Published by IIMC, ISBN No: 978-1-905824-47-2\textsuperscript{16}).

![Diagram 4: Overview of National Research Priorities](Image)

**Table 1: National Research Priorities in IST-Africa Partner Countries**

<table>
<thead>
<tr>
<th>IST-Africa Partner Country</th>
<th>National Research Priorities include:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Angola</td>
<td>eInfrastructures, Technology-enhanced Learning, Solar Energy, Informatics &amp; Electronics, Digital Inclusion</td>
</tr>
<tr>
<td>Cameroon</td>
<td>eInfrastructures, Cyber Security, Connected Enterprises, Cloud Computing, Technology-enhanced Learning, Sustainable Agriculture, Energy, Biotechnology, Environment, Culture,</td>
</tr>
</tbody>
</table>

\textsuperscript{16} [http://www.ist-africa.org/home/default.asp?page=reports](http://www.ist-africa.org/home/default.asp?page=reports)
<table>
<thead>
<tr>
<th>Country</th>
<th>Key Areas</th>
</tr>
</thead>
<tbody>
<tr>
<td>Egypt</td>
<td>Technology Innovation and Entrepreneurship; Biomedical Informatics Research; Digital Identity; Basic Infrastructure (Broadband, Cloud Computing, Submarine Cables); Cyber Security &amp; eSignature; Information Infrastructure &amp; Digital Content; Electronics Design and Manufacturing</td>
</tr>
<tr>
<td>Ethiopia</td>
<td>eInfrastructure; eHealth; Natural Language Processing; Big Data; Indigenous Knowledge; eAgriculture</td>
</tr>
<tr>
<td>Kenya</td>
<td>Telecommunications, Electronics and Computers (TEC); Science, Technology, Engineering and Mathematics Education; Coordination of Technology, Innovation and Commercialisation; Space Science and Energy</td>
</tr>
<tr>
<td>Lesotho</td>
<td>eInfrastructure, eGovernment, eHealth, Technology-enhanced Learning, eAgriculture</td>
</tr>
<tr>
<td>Namibia</td>
<td>Digital Content, Technology-enhanced Learning, eGovernment, eHealth, eAgriculture &amp; Fisheries including Water; Entrepreneurship, Mining &amp; Geosciences, Biotechnology, Logistics and Space Science</td>
</tr>
<tr>
<td>Senegal</td>
<td>eGovernment, eInfrastructure, Entrepreneurship, Digital Divide, eHealth, Technology-enhanced Learning,</td>
</tr>
<tr>
<td>Swaziland</td>
<td>eHealth, eAgriculture &amp; Food Security, eInfrastructure, Environment, Entrepreneurship</td>
</tr>
<tr>
<td>Tunisia</td>
<td>eHealth, eInfrastructure, Cyber Security, Services and Trusted Networks, eServices and Knowledge Economy, Cloud Computing and ICT for Energy Efficiency</td>
</tr>
</tbody>
</table>
Table 2 below provides an overview of the Thematic areas of highest priority in the context of the ICT-39 Horizon 2020 Calls. While there are some thematic areas that are common across most of the IST-Africa partner countries such as eHealth, eAgriculture or Technology-enhanced Learning, there are also additional thematic areas in some countries based on national research capacity.

### Table 2: Thematic areas of highest priority to ICT-39-2017

<table>
<thead>
<tr>
<th>IST-Africa Country</th>
<th>Thematic areas of highest priority to ICT-39</th>
</tr>
</thead>
<tbody>
<tr>
<td>Angola</td>
<td>eHealth; eAgriculture; Environment</td>
</tr>
<tr>
<td>Botswana</td>
<td>eHealth, eAgriculture, Technology-enhanced Learning, Energy and Water Ecosystem, Sustainable Development and Climate Change</td>
</tr>
<tr>
<td>Burundi</td>
<td>eHealth; eAgriculture; Energy; Environment</td>
</tr>
<tr>
<td>Cameroon</td>
<td>eHealth; eAgriculture; Environment; Technology-enhanced Learning; eGovernment</td>
</tr>
<tr>
<td>Egypt</td>
<td>eAgriculture; eHealth; eGovernment; Technology-enhanced Learning; Energy;</td>
</tr>
<tr>
<td>Ethiopia</td>
<td>eAgriculture; eHealth; Natural Language Processing and Information Retrieval;</td>
</tr>
<tr>
<td>Kenya</td>
<td>eAgriculture; eHealth; eGovernment; Technology-enhanced Learning</td>
</tr>
<tr>
<td>Lesotho</td>
<td>eAgriculture; eHealth; Technology-enhanced Learning; Environment; eGovernment;</td>
</tr>
<tr>
<td>Malawi</td>
<td>eHealth; eAgriculture; Technology-enhanced Learning; Environment; eGovernment</td>
</tr>
<tr>
<td>Mauritius</td>
<td>Energy; Climate action/Environment; Sustainable Agriculture and Maritime Research; Smart, Green &amp; Integrated Transport; eHealth</td>
</tr>
<tr>
<td>Mozambique</td>
<td>eHealth; eAgriculture; Technology-enhanced Learning; Environment; eGovernment</td>
</tr>
<tr>
<td>Namibia</td>
<td>eAgriculture &amp; Food Security; Water &amp; Sanitation; eHealth; Technology-enhanced Learning; eGovernment; Renewable Energy</td>
</tr>
<tr>
<td>Senegal</td>
<td>eHealth; Environment</td>
</tr>
<tr>
<td>South Africa</td>
<td>eAgriculture; eHealth; Technology-enhanced Learning; Environment; eGovernment; Digital Inclusion, Environment/Climate Change, Internet of Things, Cloud</td>
</tr>
<tr>
<td></td>
<td>Computing</td>
</tr>
<tr>
<td>------------------</td>
<td>--------------------------------</td>
</tr>
<tr>
<td>Swaziland</td>
<td>eAgriculture; eHealth; eGovernment; Environment</td>
</tr>
<tr>
<td>Tanzania</td>
<td>eAgriculture; eHealth; Environment/Climate Change</td>
</tr>
<tr>
<td>Tunisia</td>
<td>eAgriculture; eHealth; Environment; eGovernment; Technology-enhanced Learning</td>
</tr>
<tr>
<td>Uganda</td>
<td>eAgriculture; eHealth; Technology-enhanced Learning; Environment</td>
</tr>
</tbody>
</table>

Diagrams 5, 6 and 7 below provide visual representation of priority themes in the context of the ICT-39 H2020 Calls and an overview of some of the national institutions who have research expertise in the prioritised themes for ICT-39.

**Diagram 5: Horizon 2020 ICT-39 Priority themes in IST-Africa partner countries**
Diagram 6 below provides a mapping of North, Central, East and West African institutions in IST-Africa partner countries to ICT-39 priority areas.

**Mapping of Institutions to ICT-39 Themes:**
**North, Central, East and West Africa (IST-Africa Partner Countries)**

**ICT-39 Research Priorities**
- Health, eHealth, mHealth
- Food Security and Agriculture
- Energy & Energy Efficiency
- eGovernment, eServices
- Environment
- Technology-enhanced Learning

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**Diagram 6: Mapping of North, Central, East and West Africa Institutions to ICT-39 Themes (IST-Africa Partners Countries)**

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Diagram 7 below provides a mapping of Southern African institutions in IST-Africa partner countries to ICT-39 priority areas.
2.5 Participation Rules and Instruments under Horizon 2020

Miriam Cunningham, IIMC.IST-Africa, presented the participation rules and instruments under Horizon 2020. Horizon 2020 has a single set of rules covering all funding programmes to simply the procedure for applicants. Grant Agreements and Reimbursement of actual costs will remain the main funding mechanism.

Participants in Horizon 2020 can be legal entities from EU-28 Member States, Associated Candidate Countries, Associated States and International Cooperation Partner Countries. Legal entities from all African States are funded on the same basis as their European colleagues – reimbursement of costs.

The types of organisations that are normally involved in research include Research Organisations, Universities, SMEs, Industry and public administration.

H2020 is designed to be cross-border in focus it is necessary for grant applications to be made by consortia that have a minimum of three independent legal entities from three different EU Member States or Associated countries. African participants can then be added to this consortium. It is necessary to justify the participation of each legal entity regardless of what country they are established in as part of proving operational capacity.

Main funding instruments in Horizon 2020 include:

- Grants for Research and Innovation – 100% funding of all activities and participants
- Grants for Innovation – 100% reimbursement of eligible costs for not-for-profit entities, 70% reimbursement of eligible costs for for-profit entities
- Support and Coordination Actions - 100% funding of all activities and participants

**Research and Innovation Actions** are primarily consisting of activities aiming to establish new knowledge and/or to explore the feasibility of a new or improved technology, product, process, service or solution. May include basic and applied research, technology development and integration, testing and validation on a small-scale prototype in a laboratory or simulated environment. Projects may contain closely connected but limited demonstration or pilot activities aiming to show technical feasibility in a near to operational environment.

**Innovation Actions (funding instrument for ICT-39-2017)** primarily consist of activities directly aiming at producing plans and arrangements or designs for new, altered or improved products, processes or services. For this purpose they may include prototyping, testing, demonstrating, piloting, large-scale product validation and market replication. A ‘demonstration or pilot’ aims to validate the technical and economic viability of a new or improved technology, product, process, service or solution in an operational (or near to operational) environment, whether industrial or otherwise, involving where appropriate a larger scale prototype or demonstrator. A ‘market replication’ aims to support the first application/deployment in the market of an innovation that has already been demonstrated but not yet applied/deployed in the
market due to market failures/barriers to uptake. ‘Market replication’ does not cover multiple applications in the market of an innovation that has already been applied successfully once in the market.

Support and Coordination Actions undertake studies, analysis, development of research and innovation strategies, raising awareness of European Commission Programmes, setting up thematic working groups to address Challenges in specific thematic areas.

All instruments have an application template that must be used which can be downloaded from the Participants Portal.

2.6 Preparing a Proposal

Paul Cunningham, IIMC / IST-Africa presented an overview of steps to consider when preparing a proposal.

Firstly it is necessary to download and read the Work Programme carefully. As Gift has highlighted earlier, IST-Africa has also prepared a guide to 2016 and 2017 Calls listing each thematic area, deadlines and links to the Participants portal for more detailed information. It can be downloaded from


Having identified the relevant Call and deadline, it is then necessary to carefully identify the funding instrument that is open (Grant for Research and Innovation; Grant for Innovation or Support and Coordination Actions) and download the correct proposal template from the Participants portal. Miriam has outlined the specific activities that can be funded under each instrument.

As outlined in the Guide for Participants each instrument has two parts:

- Part A - Administrative Details related to partners (beneficiaries and proposed budget)
- Part B - Technical Annex

In the case of ICT-39 the funding instrument is Innovation Actions. Paul outlined the five main sections for this instrument and the content required:

- Section 1: Excellence - Objectives, Relation to the Work Programme, Concept & Approach; Ambition
- Section 2: Impact - Expected Impacts, Measures to maximise impact - a. Dissemination & Exploitation of Results; b. Communication activities

Section 3: **Implementation** - Work Plan (Work Packages, deliverables & milestones), Management structure and procedures, Consortium as a whole, Resources to be committed

Section 4: **Members of the Consortium** - each partner to provide profile using template provided to facilitate judgement of operational capacity

Section 5: **Ethics & Security**

As Dr Leulseged has already highlighted Part B Section 1 - 3 must be a maximum of 70 pages in length and the Part B is now uploaded as two separate files by the Coordinator in the Participants portal - File 1 - Part B Sections 1 - 3 and File 2 - Part B Section 4 & 5.

Having identified the relevant Call and instrument, the Consortium partners will then split the grant proposal writing among the partners. It is advisable to agree the Work plan structure (Section 3) first. This will then facilitate each Work Package Leader to outline the proposed tasks, agree them with the partners and co-design a detailed description outlining the work to be undertaken with each task. With the work plan structure in place, it is then possible to starting writing the objectives, relevance to the work Programme, concept and approach (Section 1). Based on agreeing the work plan structure and objectives, partners can then start writing the Impact section (Section 2). Each individual partner should prepare an organisational profile using the template provided for inclusion in Section 4.

Paul then presented an overview of steps to consider when preparing the budget.

All funding under Horizon 2020 for research proposals are **grants**, which is based on reimbursement of actual costs based on the budget submitted and actual eligible costs incurred with no profit element.

**Eligible Cost Categories**

- **Personnel Costs** - reimbursement of costs based on salary from payroll - actual cost to the institution based on normal salary cost plus social security charges prior to the grant. Calculation of personnel costs are based on calculating person time required for each task in the Work Programme. It is necessary to keep timesheets for actual work undertaken that are signed by the Head of Department each month and put on file.

- **Subcontracting** (work undertaken by third parties outside project partners) - under a Grant agreement it is not allowed to subcontract project management or core project work. Eligible activities include printing of dissemination materials, room hire and catering for meetings and workshops, design of website if partners cannot do this themselves.

- **Other direct costs** include Travel costs and subsistence allowance (based on normal practises for the institution) - need to calculate the number of meetings / dissemination at conferences and work out the budget based on costs of flights and normal per diem rate for accommodation and subsistence. The European Commission has a maximum amount that can be reimbursed as per diem in each city - it is necessary to check this.
Essential equipment is reimbursed based on depreciation of time when used for project requirements. Any equipment requests need to be carefully considered and well justified. It is also necessary to consider that the partner organisation will be paying for the equipment up front from the supplier and receiving back reimbursement on a yearly basis through the cost claim using the depreciation model based on actual time the equipment was used for project activities.

The partners in the consortia will agree the administrative coordinator (who interacts with the European Commission on behalf of the partners in relation to submitting the proposal, finalising the grant agreement, distributing the funding and general project management) and the technical coordinator (responsible for technical quality of the project deliverables) based on the skills, track record and expertise of the partners. It is advisable that the administrative coordinator has an existing track record managing Framework Programme projects.

Each partner must provide the administrative coordinator with their organisational Participants Identification Code (PIC), which is a unique number for each legal entity who has a profile on the Participants portal. If your organisation does not have a PIC¹⁹, it is necessary to set this up in order to be a beneficiary of a grant. The PIC application process must be undertaken by the authorised representative in your organisation so this needs to be planned in advance in sufficient time.

It is good practice to provide the co-ordinator with a signed letter from a senior representative from your organisation confirming that your department has approval to participate in this submission and has the necessary resources to undertake the project work if selected for funding.

Paul provided a brief overview of basic Intellectual Property Rights as this needs to be considered when preparing a proposal. It is necessary to outline an initial strategy for IPR, access right to pre-existing knowledge necessary for the project work and exploitation of results with the proposal.

### 2.7 Evaluation of Proposals

Paul provided an overview of the evaluation process.

When preparing for the evaluation of a Call, the European Commission puts together a panel of independent thematic experts to evaluate the proposals submitted.

Each proposal is provided to a number of experts who individually evaluate the proposals based on the agreed criteria and submit their individual report via an online Evaluation system.

The evaluation criteria for proposals are closely aligned with the proposal structure:

1. **Excellence** (Threshold 3/5)

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2. Impact (Threshold 3/5)

- Aligned with expected impact listed in the Work Programme
- Enhancing Innovation Capacity and Integration of new knowledge
- Strengthening competitiveness and growth of companies by developing innovations meeting needs of global markets
- Effectiveness of the proposed measures to exploit and disseminate the project results (Including management of IPR), to communicate the project and manage research data where relevant

3. Quality and Efficiency of the Implementation (Threshold 3/5)

- Coherence and effectiveness of the work plan including appropriateness of the allocation of tasks and resources
- Complementarity of the consortium partners
- Appropriateness of the management structure and procedures (communication flows, assignment of responsibilities, quality controls, conflict resolution strategy etc) including risk and innovation management

After submission of the individual Evaluation Reports, there is then a discussion among the experts who evaluated the proposal and a combined Evaluation Summary report is prepared. This Evaluation Summary Report is sent to the administrative coordinator following the evaluation process outlining the feedback provided on each criterion and the associated score.

2.8 Next Steps

The workshop was interactive in nature with clarification sought as required during the training. The participants agreed that they will use the training materials to train colleagues at department level and circulate to other department within their institution and other relevant institutions. Each participant will share the materials provided during the workshop and hold a departmental meeting to agree next steps in relation to preparing concepts for proposals.

It provided a good understanding of Horizon 2002 as a funding mechanism for cross-border research and innovation and the requirements and opportunities under the ICT-39-2017 Call, which closes on 25 April 2017.

The participants enjoyed the group work, which provided a framework to start to prepare Innovation actions and the types of questions that need to be asked to determine collaborators,
end user communities who will be involved in the pilot activities and the types of partners who need to be involved in the project work.

Having identified thematic areas of most relevance, each department should then engage with relevant African and European partners that they have links with (either as a result of external PhD supervisors, meetings during conferences MCIT up to date in relation to their progress and any additional support that they require from IST-Africa.

Dr Leulseged thanked the participants for coming to the workshop. MCIT looks forward to supporting the community in the coming weeks and months in relation to proposal preparation.